

Maurice Samra - (480) 788-6473

Email: Info@McCormickRanchHomesAZ.com - Web: www.McCormickRanchHomesAZ.com

McCormick Ranch Sold Homes - October 2016

| # | MLS# | COE Date | McCormick Ranch Subdivision | Built | SqFt | List Price | LP\$/SF | Sale Price | SP\$/SF | DOM |
|----|---------|------------|-------------------------------------|-------|------|------------|---------|------------|---------|-----|
| 1 | 5343238 | 10/3/2016 | Heritage Village 2 Lot 1-108 Tr A-E | 1979 | 2013 | \$389,500 | \$193 | \$343,000 | \$170 | 353 |
| 2 | 5478772 | 10/3/2016 | Country Horizons Lot 1-67 Tr A-B | 1983 | 2650 | \$495,000 | \$187 | \$500,000 | \$189 | 11 |
| 3 | 5482152 | 10/3/2016 | Arroyo Verde Unit 2 Unit 1-146 | 1981 | 1467 | \$360,000 | \$245 | \$345,000 | \$235 | 52 |
| 4 | 5486935 | 10/3/2016 | Park Scottsdale 8 | 1966 | 1839 | \$324,500 | \$176 | \$320,000 | \$174 | 9 |
| 5 | 5488746 | 10/3/2016 | Sienna Condominiums | 1994 | 731 | \$138,900 | \$190 | \$135,000 | \$185 | 72 |
| 6 | 5391887 | 10/4/2016 | Tierra Lot 1-15 | 1982 | 3778 | \$765,000 | \$202 | \$725,000 | \$192 | 246 |
| 7 | 5478569 | 10/5/2016 | Villa Hermosa In Mccormick Ranch | 1979 | 2081 | \$425,000 | \$204 | \$407,000 | \$196 | 66 |
| 8 | 5489207 | 10/5/2016 | Hayden Estates Lot 1-128 | 1983 | 1683 | \$450,000 | \$267 | \$425,000 | \$253 | 41 |
| 9 | 5483602 | 10/7/2016 | Palo Viento 2 Lot 1-97 & Tr A-D | 1978 | 2297 | \$625,000 | \$272 | \$585,000 | \$255 | 37 |
| 10 | 5423426 | 10/8/2016 | Inner Circle | 1968 | 2316 | \$299,900 | \$129 | \$270,000 | \$117 | 126 |
| 11 | 5491949 | 10/12/2016 | Sun Canyon | 1985 | 1091 | \$225,000 | \$206 | \$220,000 | \$202 | 38 |
| 12 | 5458272 | 10/13/2016 | Paseo Villas | 1974 | 1730 | \$387,500 | \$224 | \$389,500 | \$225 | 107 |
| 13 | 5483584 | 10/13/2016 | Villa La Playa | 1978 | 2331 | \$475,000 | \$204 | \$465,000 | \$199 | 33 |
| 14 | 5329492 | 10/14/2016 | Carriage Square Lot | 1979 | 2570 | \$539,900 | \$210 | \$539,900 | \$210 | 408 |
| 15 | 5390045 | 10/14/2016 | Palo Viento 2 Lot 1-97 & Tr A-D | 1977 | 2973 | \$660,000 | \$222 | \$624,000 | \$210 | 263 |
| 16 | 5436133 | 10/14/2016 | Vista Del Lago | 1982 | 3485 | \$850,000 | \$244 | \$801,000 | \$230 | 105 |
| 17 | 5480116 | 10/14/2016 | Continental Villas | 1970 | 1584 | \$268,500 | \$170 | \$260,000 | \$164 | 31 |
| 18 | 5488153 | 10/14/2016 | Continental Villas | 1970 | 2000 | \$275,000 | \$138 | \$275,000 | \$138 | 29 |
| 19 | 5488093 | 10/14/2016 | Meridian On Mccormick Ranch | 1993 | 1969 | \$479,000 | \$243 | \$470,000 | \$239 | 51 |
| 20 | 5437342 | 10/17/2016 | Heritage Village 2 Lot 1-108 Tr A-E | 1978 | 2013 | \$467,500 | \$232 | \$455,000 | \$226 | 153 |
| 21 | 5489890 | 10/17/2016 | Mccormick Ranch | 1993 | 2261 | \$510,000 | \$226 | \$495,000 | \$219 | 54 |
| 22 | 5489985 | 10/18/2016 | Sands Scottsdale Four Lot 140-218 1 | 1978 | 2047 | \$429,000 | \$210 | \$400,000 | \$195 | 41 |
| 23 | 5458652 | 10/19/2016 | Paradise Park Manor | 1983 | 3842 | \$750,000 | \$195 | \$717,000 | \$187 | 125 |
| 24 | 5494984 | 10/19/2016 | Continental Villas | 1970 | 1352 | \$205,000 | \$152 | \$194,783 | \$144 | 41 |
| 25 | 5485526 | 10/19/2016 | Continental Villas | 1970 | 1746 | \$249,900 | \$143 | \$249,900 | \$143 | 34 |
| 26 | 5419984 | 10/20/2016 | Casabella Patio Homes Lot 1-63 Tr A | 1979 | 2679 | \$636,000 | \$237 | \$625,000 | \$233 | 108 |
| 27 | 5466941 | 10/20/2016 | Santa Fe Subdivision Unit Two Lot 1 | 1979 | 1890 | \$375,000 | \$198 | \$375,000 | \$198 | 72 |
| 28 | 5492471 | 10/20/2016 | Arroyo Verde Unit 2 Unit 1-146 | 1982 | 1288 | \$320,000 | \$248 | \$310,000 | \$241 | 48 |
| 29 | 5494233 | 10/20/2016 | Continental Villas | 1970 | 1352 | \$229,900 | \$170 | \$213,025 | \$158 | 31 |
| 30 | 5496014 | 10/21/2016 | Paradise Park Trails | 1979 | 2432 | \$589,000 | \$242 | \$578,000 | \$238 | 19 |
| 31 | 5473035 | 10/24/2016 | Paradise Park Trails | 1978 | 2326 | \$589,000 | \$253 | \$573,250 | \$246 | 58 |
| 32 | 5485460 | 10/24/2016 | Hallcraft Villas Scottsdale | 1980 | 976 | \$158,000 | \$162 | \$156,000 | \$160 | 69 |
| 33 | 5492097 | 10/24/2016 | Santa Fe Subdivision Unit Two Lot 1 | 1979 | 2295 | \$425,000 | \$185 | \$405,000 | \$176 | 54 |
| 34 | 5372566 | 10/25/2016 | Sands Scottsdale One | 1974 | 2556 | \$462,900 | \$181 | \$445,000 | \$174 | 245 |
| 35 | 5432075 | 10/25/2016 | Villa Hermosa Lot 1-108 | 1979 | 2081 | \$399,900 | \$192 | \$355,000 | \$171 | 179 |
| 36 | 5455987 | 10/26/2016 | Camello Vista 1 P/D 86-568914 | 1978 | 1335 | \$219,900 | \$165 | \$219,000 | \$164 | 139 |
| 37 | 5497233 | 10/26/2016 | Las Palomas Lot 1-144 & Tr A-P Priv | 1990 | 2587 | \$480,000 | \$186 | \$555,000 | \$215 | 6 |
| 38 | 5498190 | 10/26/2016 | Los Tesoros | 1982 | 1953 | \$429,500 | \$220 | \$421,100 | \$216 | 19 |

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|----|---------|------------|--------------------------------------|------|------|-----------|-------|-----------|-------|-----|
| 39 | 5494270 | 10/27/2016 | Mccormick Ranch | 1983 | 2440 | \$599,000 | \$245 | \$580,000 | \$238 | 40 |
| 40 | 5505379 | 10/27/2016 | Pleasant Run Unit 2 Amd | 1977 | 1590 | \$319,000 | \$201 | \$316,000 | \$199 | 26 |
| 41 | 5324517 | 10/28/2016 | Corriente Condominiums | 2008 | 1509 | \$389,000 | \$258 | \$365,000 | \$242 | 389 |
| 42 | 5450966 | 10/28/2016 | La Cuesta 3 Lot 97-139 Tr A-D | 1981 | 2500 | \$499,000 | \$200 | \$499,000 | \$200 | 80 |
| 43 | 5470343 | 10/28/2016 | Santo Tomas | 1986 | 2045 | \$391,000 | \$191 | \$382,500 | \$187 | 107 |
| 44 | 5401225 | 10/31/2016 | Las Palomas Lot 1-144 & Tr A-P Priv; | 1984 | 3626 | \$875,000 | \$241 | \$850,000 | \$234 | 259 |
| 45 | 5444243 | 10/31/2016 | Camello Vista 1 P/D 86-568914 | 1974 | 1364 | \$237,900 | \$174 | \$222,000 | \$163 | 174 |
| 46 | 5463605 | 10/31/2016 | Indian Bend Ranchos 2 | 1976 | 3944 | \$800,000 | \$203 | \$790,000 | \$200 | 104 |
| 47 | 5500355 | 10/31/2016 | Park Scottsdale Townhouse /Condo | 1964 | 1584 | \$230,000 | \$145 | \$220,000 | \$139 | 41 |
| 48 | 5505783 | 10/31/2016 | Su Casa Lot 1-18 | 1973 | 2695 | \$800,000 | \$297 | \$795,000 | \$295 | 27 |

OVERVIEW

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|-----------------------------|--------------|
| Sales Month / Year | October 2016 |
| Homes Closed: | 48 |
| Average List Price (\$/SF): | \$205.85 |
| Average Sale Price (\$/SF): | \$199.59 |
| Average Days on Market: | 100 |

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